

Bell Laboratories, Inc.



RAFFLE

Oldham Chemical has Generously donated a spray rig to be raffled off on Thursday afternoon. Raffle tickets are

available at the GPCA Registration booth for \$5 each or 3 for \$10. The drawing will be on Thursday afternoon at the 2:15 break.

You do not have to be present to win.

Grand Prize—100 Gallon Termite Rig Donated by Oldham Chemicals





GPCA PARTNERSHIP FOR A CURE

For the 5th consecutive year, GPCA members have helped raise money to help find a cure for blood cancer. This year \$104,950 was raised bringing our grand total to more than \$504,950 since 2004, placing us in the top 10 nationally!!!!

We encourage you to get involved in the 2009 campaign. The benefits of the program are far-reaching and do a world of good:

- Help researchers find a cure. In the past two years, new medicine • has been brought to market that has sustained many patients.
- Helps build teamwork within your company. Working together for ٠ the community and good will builds enthusiasm and team spirit
- Many people only think of pest control in a negative context-this work helps them see us as a partner in the community
- Improves the relationship between companies and their customers

Oldham Chemicals Tim Robinson Termite Rig

Paragon Ed Johns **Board of Directors Meeting**

Preferred Business Brokers Rand Hollon Wednesday Refreshment Breaks

Sostram Tim Zech **Co-Sponsor Thursday Breakfast**

Speckoz **Sponsor Al Greene, Speaker**

Syngenta Mike Tweetv **Co- Sponsor Thursday Breakfast**

UNIVAR

Chris Wescott, Jill Ringgold, Kim Floyd, Dan Givens, Franco Vian, Julie Fogg, **Diane Cornwell Past President's Dinner Co-sponsor Thursday Breakfast**

Waterbury **Charlene Mertz Co-sponsor Tuesday Refreshments**

Whitmire MicroGen **Garv Monevham Co-Sponsor Registration materials**

PRIZE DRAWINGS

There are lots of prizes at the Athens Conference-some free-some raffled. Raffle tickets are available at the GPCA Registration booth for \$5 each or 3 for \$10. The drawing will be on Thursday afternoon at the 2:15 break. You do not have to be present to win.

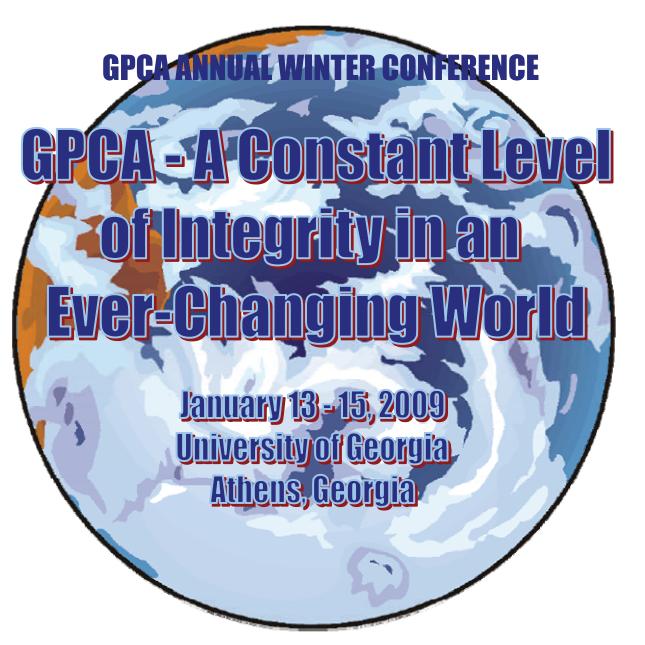
Grand Prize—100 Gallon Termite Rig Donated by Oldham Chemicals

Television Donated by Forshaw Distribution

> Braves Tickets BB & T Insurance



Honorary Co-Chairmen Karl Loveland & Glenda Love







GPCA - Serving the Pest Management Industry Since 1950

It's business, it's education but it's also FUN!

GEORGIA PEST CONTROL ASSOCIATION

2034 BEAVER RUIN ROAD - NORCROSS, GA 30071 - PHONE (770) 417-1881 - FAX (770) 417-1419 - GPCA.ORG

Welcome to our 53nd consecutive annual Winter Conference at the Center for Continuing Education on the campus of the University of Georgia!

This year's conference promises to be like none before it. The planning committee under the direction of co-chairs Roger Lemaster and Julie Fogg, along with the GPCA staff and the executive officers, has made every effort to bring you the greatest line up of nationally known speakers for this conference.

Notice this year's theme, GPCA-A Constant Level of Integrity in an Ever-Changing World. I'm sure we can all agree that there are lots of changes happening in our industry. The decline of termite inspections due to the economy and changes in the realtor contracts, the "green" movement, the new leadership in Washington, mergers of large chemical companies- just to name the main ones. With all the changes going on, we must maintain our integrity! And after 58 years of continuous service to the pest management industry, that is just what you can depend on with GPCA. We will be discussing these topics and many more. We hope that this conference will help you make the important decisions you need to make for your business in this changing environment.

This year we are honoring Glenda Love and Karl Loveland for their years of service to the pest control industry. Be sure to congratulate them for their achievement and contribution to the professionalism and integrity they helped foster.

You have made an investment in your career and your company by attending this conference. There is no better opportunity offered to network with industry leaders, regulators, "movers and shakers" and people who are making a difference.

Have a wonderful time at the conference.

Chuck Carney

Chuck Carney, GPCA President



GPCA and Leukemia/Lymphoma Society, Partnership for a Cure

The Leukemia & Lymphoma Society

"I found that the variety of speakers and events at the GPCA Winter Conference provides a unique opportunity for attendees to expand their professional network and learn from the best and the brightest minds in the pest management business.

> Craig Goodwin, Director of Learning Solutions, Orkin Pest Control

"I attended my first GPCA ATHENS conference tin 2008 and it was great. At the conference I got to hear great speakers and learn more about what a super career pest management offers. I hope to go every vear!

Devon Cazee, Skyline Pest Control,

"The GPCA Athens Conference offers PMP's the most professional and efficient assortment of timely topics and speakers assembled in the Southeast."

Dr. Dan Suiter, Associate Professor and Director Georgia Structural Pest Control Training Center, Department of Entomology, University of Georgia, Griffin, GA

2009 Conference Committee

Julie Fogg Roger Lemaster Conference Chairmen

Tom Beagles Chuck Carney Rex Corbin Scott Eubanks Dr. Brian Forschler Craig Goodwin Cliff Nipper Julie Ramirez Tim Sherrer Manuel Snipes Dr. Dan Suiter Lee Tubbs Warren Vannest

Valera Jessee Connie Rogers Angela Ventura Christina Chapman Melanie Baer

Richard Spencer—Asst VP Technical Services/Quality Control Arrow Exterminators. Previously instructor for GPCA PCO course.

UNDERSTANDING BLDG CONSTRUCTION

Dr. Jeff Tucker-Renown national entomologist and pest management authority. Regularly featured in PCT & PMP magazines.

FOOD SERVICE/COMMERCIAL KITCHENS FLEAS—WE WANT OUR MONEY BACK

Frank Meek—Quality Assurance Manager for Orkin's Commercial Division and national pest control technical manager.

ANT CONTROL COMMERCIAL KITCHENS

Josh Wiley-and the inspectors-Ag manager for Georgia Department of Agriculture

PRE-CONSTRUCTION SIMPLE—COMPLEX

Paul Hardy—Senior Technical Director, Orkin, 45 years at Orkin serving in practically every capacity. Serves as co-chair GPCA WDO Committee.

WDI PROBLEMS AND SOLUTIONS MOLD AND VENTILATION

Jason Tripp—Staff Entomologist and Manager of Commercial Pest Division, NW Exterminating

DOING SERVICE TICKETS RIGHT

Dr. Al Greene-developed and coordinates the US General Services Adm IPM program for federal bldgs. Received White House Circle Award for environmental excellence in Government. 1st time on GPCA winter program.

IPM IN GOVERNMENT BUILDINGS

Rick Bell—VP Government Affairs & Industry Stewardship, Arrow Exterminators. Past President of GPCA and current co-chair GPCA Government/Legislative Committee. Previously served on the Structural Pest Control Commission

NATIONAL TRENDS IN WDO

Dr. Dan Suiter—Assistant Professor Urban Pest Mgt, Department of Entomology, UGA, Griffin Campus. Develops research programs on structural and household ants, including fire ants. Previously served on the Structural Pest Control Commission

ID LAB **BAD BEETLES** Dee Wresche—Pest management consultant, retired Orkin & Allgood Pest Solutions, training and technical services.

WILDLIFE MANAGEMENT

Stephen Gates—Director Technical Services Cook's Pest Control

BED BUGS

Charlie Pate-Mid-Atlantic Region Manager for Zoecon Professional Products since 1990. Serves on many GPCA committees including Train the Trainer Program.

FILTHY NASTY FLIES

BRIEF HISTORY OF FUMIGATION DOW STEWARDSHIP part 1 2008 CARETAKERS PROGRAM DOW STEWARDSHIP part 2

Matt King-Wildlife Division Mgr, Arrow Exterminators and Branch Manager.

RODENT EXCLUSIONS

Jim Chase—Technical Specialist, Terminix Intl and termite species collector! Past president GPCA, generous trainer and participant on many GPCA committees. Developed middle school program for children to help them appreciate Urban Pest Management.

FUMIGATION

Nancy Delany-VP, Arrow Exterminators, REALTOR relations and New Business Development. Life Member Atlanta Board of Realtor's Million Dollar Club, licensed PCO. Co-chair of

GPCA WDO Committee

REAL LIFE REAL ESTATE/INSPECTIONS

Dr. Lisa Ames—Director of Homeowner IPM Insect & Weed diagnostics program with the Cooperative Extension Service. Receives, identifies and provides control recommendations for 400-600 arthropod submissions annually.

SPOOKY SPIDERS

Gary Moneyham—Georgia District Sales Manager for Whitmire Micro-Gen

TERMITE BAITS FOR YOU



Eric Hobelmann—Vikane® Gas Fumigant and Distributor Specialist, DowAgroScience



SPONSORS MAKE US LOOK GOOD!

Evervbody understands the importance of sponsors—but especially this year you should appreciate them even more. Like many industries, budgets are tight and discretionary spending is practically non-existent. We deeply appreciate the commitment our sponsors have made to GPCA and to our memhers.

Atlantic Paste & Glue Walter Mendieta **Recertification Form**

BASF Tom Nay **Co-sponsor Registration Materials**

BB&T Patty Needham, Reg Davis, Rhonda Salter, Cabby Beveridge **General Membership Breakfast** Wednesday, Door Prize

Baver Environmental Services Walt Weinwurm Thursday Lunch

Bell Labs Steve Sullivan **Athens Conference Program**

CST Apparel Wednesday A.V.

Central Life Sciences (Zoecon) Charlie Pate Thursday A.V.

DowAgroSciences Eunice Hall, Greg Sudholt, Azalea Pederigan Lanyards

Ensystex Dan Hill, Joe Craft Tuesday Refreshment Breaks

FMC Professional Solutions Tom Wharton **Thursday Refreshment Breaks**

Forshaw Distribution Wes Hale, Keith Garrett, Mike Damico **Co-Sponsor Wednesday Refreshment** Breaks TV for Raffle

Hendrick Chevrolet Wednesday Lunch

Moquin Construction Larry Moquin Sponsor Tuesday A.V.

2009 EXHIBITORS

AMVAC Environmental Products John Boltin

> **Anstar Products** Jerry O'Hara

Atlantic Paste & Glue Walter Mendieta

> ATMOX Steve Michael

B & G Equipment Claude Thomas

BASF Tom Nay, Ed Lamb

Bass Equipment Bobby Bass

> **Baver ES** Walt Weinwurm

BB & T Insurance Patty Needham, Reg Davis, Rhonda Salter, Cabby Beveridge

> **Bell Laboratories** Steve Sullivan

Central Life Sciences Charlie Pate

Dow AgroSciences Eunice Hall, Greg Sudholt, Azalea Pederigan

> **DuPont** Don Wilson

EcoSmart Technologies Calvin Leach

> Ensystex Dan Hill, Joe Craft

Estes **Rick Wakenigg**

FMC Professional Solutions Tom Wharton

Forshaw Distribution Wes Hale, Keith Garrett, Mike D'Amico **Great Scot Insurance** Rod Wright

Green Dragon Pest Solutions Trey Johnson, Jay Mullis

Hutchinson Traylor Insurance David Curry, Stephanie Cox

> J.F. Oakes Jim Oakes

LiphaTech Inc. Matt Traylor

Marathon Data Systems Tom Gibbons

> **Mattress Safe** John Goss

MGK Brian Eisenberg

Nisus Corporation Brad Filson

Oldham Chemicals Tim Robinson, Tommy Reeves

> Pestwest USA Jim Shuford

Prentiss Incorporated Rob Cooper

Remittance Processing Dave Karlovich

> **Rockwell Labs** Cissie Spragins

Stephenson Equipment Calvin Stephenson

Thomco Insurance John Clark

Univar USA Chris Wescott, Jill Ringgold, Diane Cornwell, Dan Givens, Kim Floyd, Julie Fogg, Franco Vian

> Waterbury Companies Charlene Mertz

COMING EVENTS FOR GPCA!

GPCA is always busy working on the next project. Be sure to take advantage of the many opportunities to learn and grow your career:

GPCA Legislative Day January 28, 2009 Legislative Luncheon State Capitol

PCO Courses January 20—February 26 Marietta \$265-\$395 cost 2 nights per week Other courses will be offered in the fall but have not yet been confirmed

Regional Conferences 3 hrs HPC, 3 hrs WDO Each location, \$10 per person early registration

January 29 Savannah February 11 Dahlonega March 10 Albany March 25 Macon March 26 Statesboro April 16 Augusta April 29 Rome

*Gwinnett offers 8 hours credit and the cost is \$20 per person early registration

4TH Tuesday Training

Offered every month except December, 2 hours credit, FREE. GPCA Office

HPC January 27 Randy Martin February 24 WDO Craig Goodwin

March 24 HPC-Wildlife Mqt Ronald Smith

April 28 WDO Orkin—speaker tba

GPCA Summer

Conference July 19-22, 2009 **Ginn Hammock Resort** Palm Coast, FIA

NW GA Conference September 9-10, 2009 Dalton, GA

South GA Conference October 7-8, 2009 Rural Development Center, Tifton, GA

GENERAL INFORMATION

The beauty of the GPCA conference is that you can go to HPC or WDO classes throughout the program. Additionally, tours, ID labs and Fumigation classes are held concurrently!

How to get the most out of the conference:

- **1** Review the full agenda of events on the next two pages. Pick out the classes you want to attend.
- **9** Wear your badge at all times—you'll get better attention!
- **3** Turn off your cell phone! We know you don't want to be embarrassed during the class!
- 4 Talk to the speaker—they want your feedback but also remember your good manners.
- **5** Getting your credit—as you enter the classroom. your badge will be scanned.* Additionally. there is a backup report in your registration packet. At the end of each seminar. we will give you the class number which you will fill in.

6 When you leave the conference. turn in the top copy and keep the yellow copy for your personal records.

Scanning information: You are scanned into the session. You are NOT scanned out if you stay in the room during the whole class. The system "presumes" that you were in the room for the entire class. If you have to leave the classroom for a few minutes, the door monitor MUST scan you out of the classroom. When you return you MUST be scanned back in. If you're gone more than FIVE (5) minutes, you will not receive credit for the program. This is programmed into the equipment and is not adjustable!

You may recognize some of the guest speakers that will be featured at our conference—others are 1st timers to the GPCA meeting. They have all generously shared their expertise and time to come-let's give them a warm welcome!

Dr. Brian Forschler-Professor of Entomology, UGA. Principle investigator for Household & Structural Entomology Research Program. Currently serves as the UGA representative on the Structural Pest Control Commission

IS GREEN YOUR COMPANY NEW COLOR? URBAN ENTOMOLOGY LAB TOUR UBRAN ENTOMOLOGY UPDATE

Dr. Nancy Hinkle—UGA's Veterinary Entomologist. Author of chapter on fleas for World Health Organization book; Fleas and Lice in Mallis Handbook.

DELUSORY PARASATOSIS PUBLIC HEALTH & URBAN PESTS.

Jim Harron is the Division Director for the Structural Pest Control Unit for the Georgia Department of Agriculture and represents the Department on the Structural Pest Control Commission

CAN'T YOU READ (THE LABEL)?

Jeff "Bodine" Sinyard-member of the Structural Pest Control Commission since 2006, President Adams Exterminating and Charman of Doughterty County Commission.

ENCAPSULATED CRAWLSPACE

Scott Eubanks - Quality control and requlatory co-ordinator for Northwest Exterminating. VP of GPCA and trainer for many of our education projects.

ENCAPSULATED CRAWLSPACE

Dennis Judy—Director Education and Quality Assurance Allgood Pest Solutions. Teacher before joining the industry. Serves on many GPCA committees including Train the Trainer program.

NAME THAT CONDUCIVE CONDITION

Brad Filson—SE Area Mgr, NISUS Corp. Certified Entomologist, Masters in Land Use Management

WOOD TREATMENT OPTIONS

53nd Annual Winter Conference—For More Education Go To: GPCA.org

April 30 Gwinnett*

SPEAKERS IN BRIEF

2009 HONORARY **CONFERENCE CO-CHAIRMEN**



Loyally serving the Georgia Pest Control Association for more than 30 years, the two honorary co-chairs of this year's conference are well deserving of this recognition. Karl served as president of GPCA in 1975 and helped establish the first serviceman's training seminar. Glenda served as president in 1982, working tirelessly to standardize the WDO inspection report.

These two industry benchmarks represent only a small portion of the dedication and energy that Glenda and Karl have shared with the Georgia Pest Control Association. Through their foresight, and devotion, our Association has grown and prospered.

KARL—Karl first worked with Rose Exterminating in Ohio, primarily in fumigation. He served as president of both Ohio and Michigan Pest Control Associations before moving to Georgia where he quickly became President of the Atlanta and Georgia Pest Control Associations. Karl started the GPCA summer conference in 1969 as well as many other educational programs. In 1988 Karl retired, soon after selling his own company Golden Rule Services.

GLENDA—When Glenda Love was president of GPCA, it was 1982. She was the first—and still the only woman to hold the position. She came to pest management via the mortgage banking industry, selling foreclosed homes when she was offered a position in sales with Terminix. She learned the industry well becoming one of America's Top Ten Business Women in 1981. After leaving Terminix, she became co-owner of Handyman Pest Control and later Cook's Pest Control.

Please join us on Wednesday morning as we honor these two outstanding GPCA leaders.

GPCA—A CONSTANT LEVEL OF INTEGRITY IN AN EVER-CHANGING

WORLD Learning can be fun—and helpful to your business. You deserve to be a

well-informed Pest Management Professional

This action-packed conference is full of programs on HPC, WDO, IPM, PTX, FUM. You will be able to jump from one category to another or you can focus all your time in one specific area of pest management. It's your choice!

CONFERENCE SCHEDULE—Tuesday, January 13, 2009

10:00 AM—Noon 9:00 AM—11:00 AM 11:00 AM—6:00 PM 11:00 AM—6:00 PM	Structural Pest Control Commission, Conference Room, Fireplace Rm, UGA Exhibit Set-up Exhibits Open Registration	12:45 PM—1:0 1:15 PM—5:00 4:00 PM—7:00 7:00 PM—9:00	PM PM	Opening Conference Information Educational Classes GPCA Board of Directors Mtg, Room Q Leadership Reunion Dinner (by invitation). Oak Room
Session I 1:15 PM—2:15 PM	HOUSEHOLD PEST CONTROL Mahler Auditorium Is Green Your Company's New Color? Dr.	Brian Forschler	ORGANIS Masters Audit	
Session 2 2:45 PM—3:45 PM	Delusory Parasitosis, Dr. Nancy Hinkle		Can you Na	me That Conducive Condition?, Dennis Judy
Session 3 4:00 PM—5:00 PM	Can't You Read (the label)?, Jim Harron		Wood Treat	ment Options, Brad Filson
Session 4 5:00 PM—6:00 PM	Public Health Significance of Urban Pests, Dr. Nancy Hinkle	,	Understandi	ng Building Construction, Richard Spencer

CONFERENCE SCHEDULE—Wednesday, January 14, 2009

7:00 AM—8:00 AM	Annual Membership Breakfast	8:30 AM—12:15 PM	Educational Classes
	sponsored by BB&T Insurance	12:15 PM—1:15 PM	Lunch
7:00 AM—8:30 AM	Conference Registration	1:15 PM—5:00 PM	Educational Classes
7:30 AM—5:00 PM	Exhibits Open	4:30—5:30 PM	Allied Appreciation Reception
8:00 AM-8:30 AM	Grand Welcome	7:00 PM—9:00 PM	Past President's Dinner spon by UNIVAR
	Special presentation honoring		(by invitation only)
	Karl Loveland & Glenda Love		

Session I 8:30 AM —9:30 AM	HOUSEHOLD PEST CONTROL Mahler Auditorium Your Next Nightmare— Treating Food Service and Commercial Kitchens Dr. Jeff Tucker	WOOD DESTROYING ORGANISMS Masters Auditorium No class	LABORATORY CLASSES Class sizes are limited	FEATURED GUEST SPEAKERS Dr. Jeff Tucker Dr. Brian Forschler Dr. Nancy Hinkle
Session 2 10:00 AM—11:00 AM	Ant Control Frank Meek	PRETREAT CALCULATIONS Basic to Advanced	Entomology Tour Dr. Brian Forschler 2 hour program limited to 18 partici-	Dr. Dan Suiter Dr. Lisa Ames Jim Harron
Session 3 11:15 AM—12:15 PM	More Mosquitoes, Please Joe Andrews	2 HOUR PROGRAM Josh Wiley and State Inspectors - You must attend both sessions to receive credit.	pants. Offered again on Thursday. Meet at the GPCA registration desk.	Dee Wresche Jim Chase, Rick Bell Paul Hardy, Al Green
Session 4 1:15 PM—2:15 PM	Fleas—We Want Our Money Back Dr. Jeff Tucker	Wood Destroying Insect Problems and Solutions Paul Hardy	ID Lab—Common HPC Pests, lab limited to first 30 participants, pre-registration not	Josh Wiley, Matt King Stephen Gates Frank Meek
			required. Offered again at 2:45 PM Dr. Dan Suiter, Room K	And more!

ession 5	
45 PM—3:45 PM	

Session 5 2:45 PM—3:45 PM	5 PM—3:45 PM PEST CONTROL ING ORGANISMS Class sizes ar ID Lab—Cor		LABORATORY CLASS Class sizes are limited ID Lab—Common HPC Pests participants. Dr. Dan Suiter, F	<i>are limited</i> ommon HPC Pests, lab limited to first 30	
Session 6 4:00 PM—5:00 PM	IPM in Government Buildings, Al Green	Al Green Dr. Brian Encohology Opdate participants. One p		HEN—2:45 to 4:45, limited to 18 ⁻ company, please. See sign-up Frank Meek, Room A	
CONFERENCE SCH 7:00 AM—8:00 AM 7:00 AM- 8:30 AM 7:30 AM—5:00 PM	EDULE—Thursday, Janu Conference Breakfast sponsored by UNIVAR, Sostram & D Conference Registration Exhibit Hall	8:30 AM—12:15 PM	Classes Lunch	Exhibit Hall Every year, GPCA sells out the exhibit hall before conference. There are a limited number of booths available. Vendors know this is the SHOW of SHOWS! We will have a raffle for a	
8:00 AM—8:30 AM	Ag Commissioner Tommy Irv GPCA Lobbyist Skin Edge	1:15 PM—3:45 PM	(by invitation only) Educational Classes Conference Closes	termite rig (donated by Old- ham Chemical) on Thursday afternoon along with other prizes!	
Session I 8:30—9:30 AM	HOUSEHOLD PEST CONTROL Mahler Auditorium WILDLIFE MGT Dee Wresche	WOOD DESTROYING ORGANISMS Masters Auditorium No class	FUMIGATION (category 28) No class Alll fumigation sessions will be held in Room R	LABORATORY CLASSES Class sizes are limited	
Session 2 10:00AM—11:00 AM	11:00 AM		Structural Fumigation/ Vikane Eric Hobelmann	Entomology Tour Dr. Brian Forschler 2 hour program limited to 18 participants. Same program offered on	
Session 3 11:15 AM—12:15 PM	Filthy Nasty Flies Charlie Pate	Bad Beetles Dr. Dan Suiter	Vikane <i>continues</i> Eric Hobelmann	Wednesday. Meet at the GPCA registration desk.	
Session 4 1:15 PM—2:15 PM	Rodent Exclusions Matt King	Real Life Real Estate and Inspections, Rick Bell and Nancy Delany	Structural Fumigation, Jim Chase		
Session 5 2:45 PM—3:45 PM	Spooky Spiders Dr. Lisa Ames	Termite Baits for You Gary Moneyham	Structural Fumigation <i>(continues)</i> Jim Chase	<u>LIMITATIONS:</u> PCOs can earn no more than 11 hours	
HOURS <u>APPROVED</u> <u>HPC</u>	<u>WDO</u> Category 30 13 hours (4 of which are PTX)	HEALTH 33 Category 31 10 hours <u>Cred</u>	egory 35 8 hours <u>it in other</u> <u>states</u>	in each category for the entire event and no more than 8 hours per day.	
Category 29 23 hours (5 of which are IPM)	<u>FUMIGATION</u> Structural Category 28 <u>4</u> hours Commodity	<u>INSTITU</u> for our <u>TIONAL</u> , prog <u>STRUCTURAL &</u> Alaban <u>HEALTH</u> North REALTED PEST South	has approval conference gram in: na, Florida carolina Carolina & nnessee	Technicians have a ceiling too. They can only earn 6 hours per category per conference.	

The short course, the conference, the Athens program = GPCA brings you the BEST, year after year!